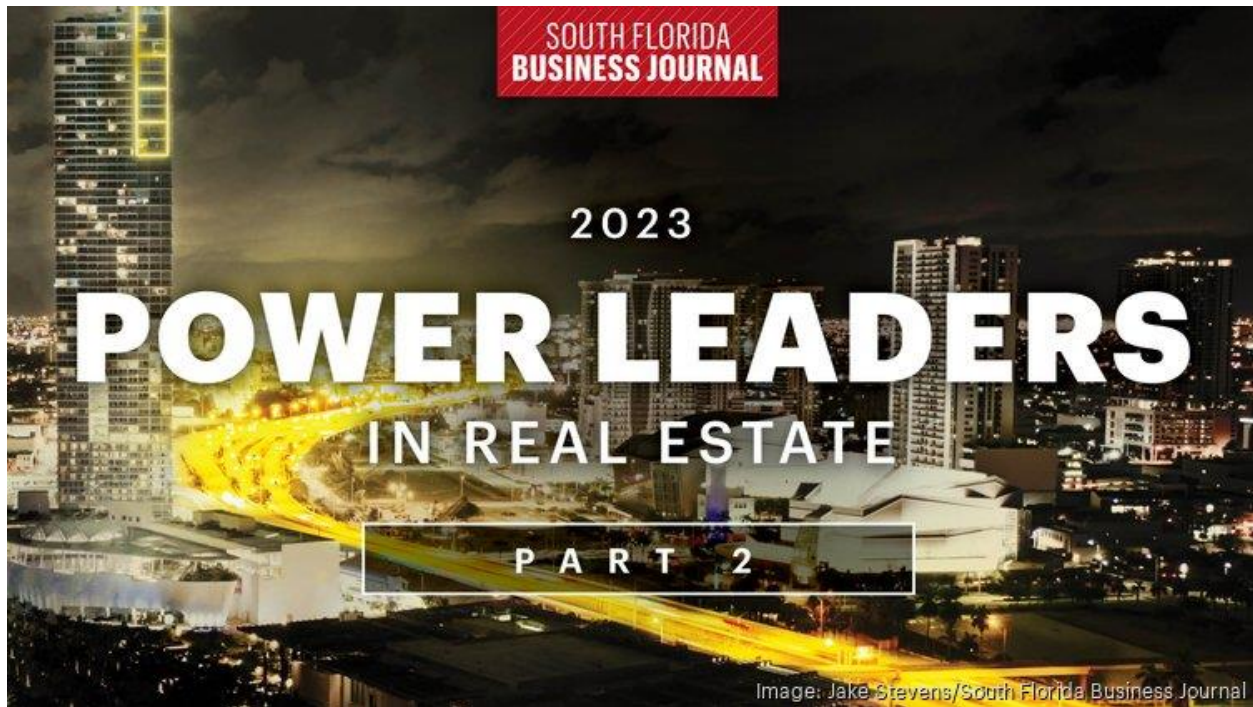


April 28, 2023

2023 Power Leaders in Real Estate (Part 2)



[Enlarge](#)

Power Leaders in Real Estate, along with our Power Brokers in Commercial and Residential, recognize the region's top individuals across the real estate ownership, development and sales sectors.

The volume of land deals, new development and other commercial and residential real estate transactions across the tri-county area has made the number of individuals suitable for inclusion in this package an abundance of riches, so to speak. That doesn't mean selecting honorees is easy, and every year we hear from people inquiring why one agent might have been included, but another, seemingly higher performing agent, was not.

In the interest of clarity, here's our methodology:

Power Brokers in Residential relies on figures voluntarily provided to RealTrends by residential agents and brokers. For those who do not participate in RealTrends, but we know historically have been suitable for inclusion based on their history of high-value deals, we reach out directly.

For Power Brokers in Commercial, we rely on our list of largest commercial brokers from the *South Florida Business Journal's* Book of Lists, as well as our own reporting. Again, we will reach out to the leading brokerages and ask who their top performers are. Whether residential or commercial, we seek to limit the list to two agents or brokers per company.

We try our best to be empirical in our reporting to create a product that both recognizes the industry's top professionals and becomes a resource for our readers. We hope this explanation answers any questions you may have. And here's to all the professionals who made this year's Power Leaders and Power Brokers lists. Because of you, South Florida continues to shine with our own abundance of real estate riches.

Peggy Olin

President and CEO, OneWorld Properties

Miami



COURTESY OF ONEWORLD PROPERTIES

Olin has been responsible for over \$4 billion in luxury property sales since founding her company in 2008. In the last year, her firm sold out Crosby Miami Worldcenter in record time, with \$240 million in sales, and launched 600 Miami Worldcenter.

Birthplace: Peru

I went into real estate because: It was a complete accident. I was supposed to be a banker.

Region's next hot market: Downtown Miami and Edgewater

The last thing that surprised me in real estate: A continued appetite for international investment and the Californians moving to South Florida.

Tip for proteges: The harder you work, the luckier you get.

Habit to start my day: An oat latte and Bloomberg News

To unwind: I love long walks with music or a great bumpy black run in Vail.

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